



# OPEN

ENTERPRISE OPEN SOURCE PUBLIC SECTOR



**13 DECEMBER 2022**  
**HILTON BRUSSELS GRAND PLACE**



Kangaroot ?

# About Kangaroot

- ◇ More than 20 years of experience
- ◇ BeNeLux
- ◇ Independent
- ◇ Open source, tailored for you
- ◇ Partner ecosystem



Celebrating 20 years of  
Open Source Experience



# Together with our partners





Premier

Business Partner



Gold

GlobalConnect  
Partner



# What can we offer you?



## Project consulting

*Strategic advice & implementation*

*Training & coaching*



## Support Service

*24/7 support*

*Office hour*



**kangarun**

Managed Open Source

## Managed Services



**kangarun**

Managed Open Source

# Are you facing these challenges?





**Monthly Happiness meeting**



**24/7 support**



**Proactive Management & Daily Operations**





# Kangaroot for the Public Sector

# Kangaroot frame agreements

- Enterprise-grade support – Services – Training
- Using existing public tenders
- Fast time to market
- Easy to order



# Kangaroot frame agreements



## BB-001.001/2020 – Postgres

- Since 2015
- EnterpriseDB subscriptions, services, training
- HVR migration tool subscriptions
- Kangaroot services

## BB-001.024/2020 – Elastic

- Since July 2021
- Elasticsearch subscription, services, training
- Kangaroot services, support



- 50.000+ products and services
- For cities, municipalities and OCMWs, police zones and fire brigade, government agencies, hospitals, colleges and universities, utilities and intermunicipal companies, ...
- [www.vito-securitas.be](http://www.vito-securitas.be)



## BB-001.003/2017-EU – Red Hat

- Red Hat subscriptions, services, training
- Kangaroot services
- Up for renewal



## IT18076 – lot 6

- Multiple software and hardware products
- For example Red Hat and Elastic subscriptions
- Mini-competition



# Some of our customers



Experts in Linux & Open Source Solutions

[www.kangaroot.net](http://www.kangaroot.net)

# Kangaroot for the public sector

[Home](#) > [Kangaroot for the public sector](#)

Since the Tallinn Declaration in 2017, open source technologies, communities, and methodologies are becoming more and more important for the public sector.

## www.opengov.be

The Kangaroot Services, from advice, to implementation and support, can help you in achieving your new IT challenges.

It is our goal to unlock open source technology and open source innovation for the public sector. We establish this by maintaining a portfolio of public tenders & partnerships.

### What's in it for you?

- ◆ Enterprise-grade support
- ◆ No tender process – fast time to market
- ◆ Very competitive pricing
- ◆ Easy to order

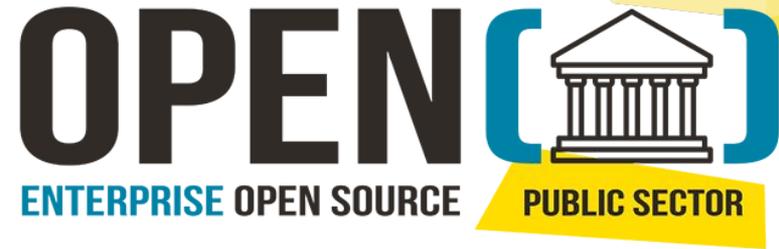


Open Source for  
**PUBLIC** sector



# Events – Exclusive

- Two technologies
- 2 x year
- Half a day
- Brussels



# 2023 > Save the dates



**OPEN** (  )  
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**13**  
JUN

 **Red Hat**

**OPEN for GOV - June 2023**

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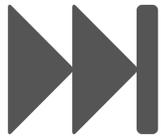
**OPEN** (  )  
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**12**  
DEC

**OPEN for GOV - Dec. 2023**

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> Registrations are open at [kangaroot.net/events](https://kangaroot.net/events)



# 2023



02  
FEB

Technical workshop - EDB

KANGAROOT OFFICES

**OPEN** ['23]  
ENTERPRISE OPEN SOURCE

30  
MAA

Lunch Sessions  
@ Kangaroot offices



Q1



Red Hat  
**Summit**

May 23-25, 2023  
Boston, Massachusetts

Ansible workshop  
@ TBD



Q1

> [kangaroot.net/events](https://kangaroot.net/events)





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